

FORCON INTERNATIONAL

DOUGLAS R. ALLEN, CMA, CSCA

SUMMARY

What do you get when you add a cost accountant with a construction controls specialist - the perfect consultant for the surety! My career began in public accounting advising government contractors on project cost management. After leaving public accounting, I worked as a consultant assisting contractors with navigating the federal market and developing internal controls to ensure successful delivery of projects. I worked directly with the Navy on quantitative analysis of project schedules to provide probabilities for completion dates, which enabled me to offer scheduling consulting in addition to cost management. In 2009, I accepted an engagement with a contractor based in Las Vegas, NV. After two years as a consultant, I accepted a position managing the operation. In 2012, I purchased the company and through the application of construction controls obtained work throughout the United States. I sold the business in 2017 and moved to Tampa, FL to be closer to family. I joined the Forcon family in February of 2018 and now work as a consultant for both surety and fidelity.

EDUCATION

Saint Leo University, Master of Business Administration – Accounting, 2015
Saint Leo University, Bachelor of Arts – Accounting, 2012

PROFESSIONAL CERTIFICATIONS AND ASSOCIATIONS

Certified Managerial Accountant (CMA)
Construction Quality Management for Contractors (USACE, NAVFAC)
Federal Acquisition Regulation (FAR – Contracting Officer Graduate Program)

CONTINUING EDUCATION

Courses and Certifications completed in the following areas:

- P6, Project Scheduling Certification
 - Project Planning & Advanced Controls
 - Project Planning & Intermediate Controls
 - Forensic Scheduling Analysis

OSHA 10, OSHA 30
EM385 1-1

CAREER HISTORY

FORCON International

- **Director of Surety Operations**
Responsible for the continued development and marketing of Forcon's Surety and Fidelity operations across five (5) offices throughout the region.
- **Forensic Accountant/Construction Manager**
Books and record reviews, financial audits, payment bond claim processing, and analysis, schedule and delay claim analysis. Monitoring and oversight of projects. Performance bond claim review including bond review, contract provisions, and claims analysis. Forensic scheduling analysis.

PowerChoice Construction, Inc. - Chief Financial Officer, Principal

Managed financial operations of the entity including compliance with government contractual obligations including payroll, safety, and quality control. Developed strategic acquisition approaches and composed proposals in response to RFP's. Developed project schedules and managed projects across the United States through utilization of CPM/PERT analysis and other proprietary management tools. Drafted Safety, Quality Control, Environmental and multiple other plans for government review and acceptance.

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Power Services, Inc. - Chief Executive Officer

Oversight of all operations including at the peak of construction 220 employees. Navigated the company through its final two years of the 8(a) program and implemented controls that enabled the contractor to successfully deliver on all projects.

Douglas R. Allen, Consulting – Consultant

Developed cost systems for small contractors, implemented project controls and assisted with acquisition and management of projects. Performed quantitative analysis on project schedules providing probabilities for completion of scope. Performed project safety and quality control reviews and prepared reporting to submit for government review.

O’Sullivan Creel, LLP - Cost Accountant

Cost accountant working primarily as part of a four-man team that functioned as the CFO for multiple entities. My position on the team primarily consisted of working with clients to understand how to incorporate accounting as a tool for generating revenue or increasing margins. Developed and monitored budgets, performed periodic financial statements, worked as an auditor, and worked closely in assisting government contractors with cost controls for projects.

PUBLICATIONS

2019 - The Seven Deadly Sins of the Principal (Surety Claims Institute Newsletter)

2018 - Estimate, Guess, or Promise? (Authorhouse, 2017)

PRESENTATIONS

2018 - Financing the Principal (North East Surety Meeting)

2018 - Always/Never (Saint Leo University – Senior Class of 2019)

2018 - Seven Deadly Sins of the Principal (Multiple locations)

2017 - Who is running your project? (Multiple locations)

2017 - Celebration or Devastation? (SAME Conference – Pittsburgh, PA)

2017 - Who is running your project? (Multiple locations)

2016 - Strategic Planning (SBA, Multiple locations)

2016 - How to make a Mentor/Protégé Relationship work (SAME Conference)

2016 - Project Financial Planning (Gold Coast Conference – Navy)

2016 - Proposal Writing (SBA)

2015 - FAR Basics (SBA)

2015 - Bonding: How to get and grow it? (SBA)

2016 - Strategic Planning (SBA, Multiple locations)

2015 - Payroll / Certified Payroll / Meet the Department of Labor (SBA)